



**Financing conservation  
by park managers  
through entrance or  
concession fees**



**Financing community  
conservation  
through incentives**



**\$30**



2002: 12 individuals  
2012 : 41 individuals



**White-shouldered Ibis (Cambodia)**

# Nam Nern Night Safari (Laos)

2010

\$10 – Village Fund

\$5 – Park entrance

\$100 – Tour price

2014

\$25 – Village Fund

\$10 – Park entrance

\$150 – Tour price

Current Impact

200 tourists

\$250 per village

10% of management cost

Goal

1000 tourists

\$1,250 per village

50% of management cost

**Private Sector Needed to Reach Goal**



Microfinance  
for illegal  
fishermen

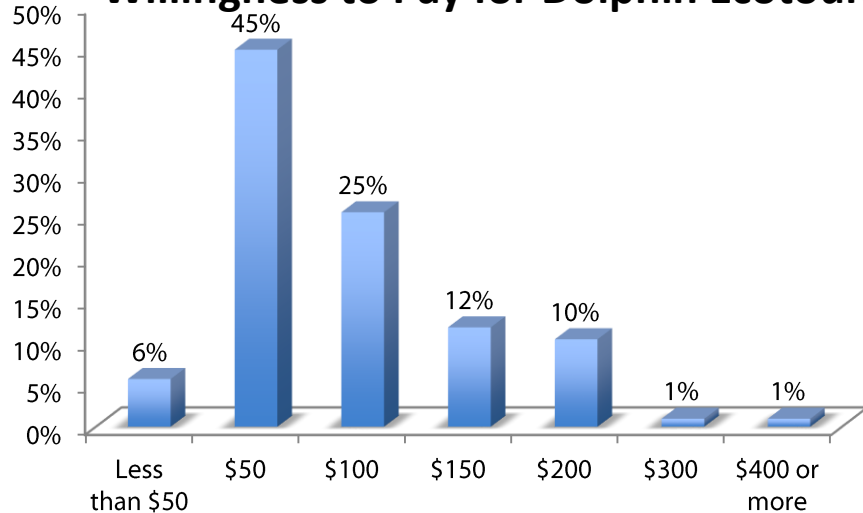
Alternative  
income for  
cooperative  
fishermen

Community  
Projects for  
goodwill

Police  
Patrolling



**Willingness to Pay for Dolphin Ecotours**



**Willingness to Pay for Dolphin Conservation**

